FINANCIAL STATEMENTS

For

PANCREATIC CANCER CANADA FOUNDATION For year ended DECEMBER 31, 2021



PANCREATIC CANCER CANADA FOUNDATION INDEX TO FINANCIAL STATEMENTS DECEMBER 31, 2021

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Welch LLP®

INDEPENDENT AUDITOR'S REPORT

To the members of the

PANCREATIC CANCER CANADA FOUNDATION

Qualified Opinion

We have audited the accompanying financial statements of the Pancreatic Cancer Canada Foundation (the Foundation), which comprise the statement of financial position as at December 31, 2021, and the statements of operations and changes in fund balances and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at December 31, 2021 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many not-for-profit organizations, the Foundation derives revenue from fundraising activities, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Foundation. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising and donation revenue, excess of revenue over expenses and cash flows from operations for the years ended December 31, 2020 and 2021, current assets as at December 31, 2020 and 2021, and net assets as at January 1 and December 31 for both the 2020 and 2021 years. The audit opinion on the financial statements for the year ended December 31, 2020 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

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Chartered Professional Accountants Licensed Public Accountants

Toronto, Ontario April 7, 2022.



PANCREATIC CANCER CANADA FOUNDATION STATEMENT OF FINANCIAL POSITION

DECEMBER 31, 2021

<u>ASSETS</u>	<u>2021</u>	<u>2020</u>
CURRENT ASSETS Cash Accounts receivable HST recoverable Prepaid expenses and deposits	\$ 1,129,453 - 32,249 <u>31,475</u> 1,193,177	\$ 1,178,301 24,890 15,217 <u>25,424</u> 1,243,832
TANGIBLE CAPITAL ASSETS (note 3)	6,962	8,870
	<u>\$ 1,200,139</u>	<u>\$ 1,252,702</u>
LIABILITIES AND FUND BALANCES		
CURRENT LIABILITIES Accounts payable and accrued liabilities (note 11 and 13) Deferred contributions (note 5)	\$ 120,870 <u>1,450</u> <u>122,320</u>	\$ 62,688 10,100 72,788
FUND BALANCES Operations fund Externally restricted funds Internally restricted funds (note 10)	459,398 180,810 <u>437,611</u> <u>1,077,819</u>	1,034,736 145,178
	<u>\$ 1,200,139</u>	<u>\$ 1,252,702</u>

Approved by the Board:

Defendence Director



PANCREATIC CANCER CANADA FOUNDATION

STATEMENT OF OPERATIONS

YEAR ENDED DECEMBER 31, 2021

	Operatio	ons Fund	Externally Res	stricted Funds	To	tal
	2021	<u>2020</u>	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>
Revenue						
Community development	\$ 128,096	\$ 125,766	\$ 17,443	\$ 300	\$ 145,539	\$ 126,066
Major gifts	624,816	453,936	195,789	23,472	820,605	477,408
Special events	519,121	1,089,917	-	20	519,121	1,089,937
Corporate partnerships	249,981	179,326	-	-	249,981	179,326
Government subsidies	<u> </u>	135,368	-		<u> 191,617</u>	135,368
	1,713,631	1,984,313	213,232	23,792	1,926,863	2,008,105
Expenses (note 9)						
Administration (note 3 and 4)	610,505	553,784	2,600	-	613,105	553,784
Fundraising	415,355	366,385	-	-	415,355	366,385
Special events	217,557	406,248	-	-	217,557	406,248
Programs	177,632	185,288	-	-	177,632	185,288
Research	123,929	105,463			123,929	105,463
	1,544,978	1,617,168	2,600	-	1,547,578	1,617,168
Excess of revenue over expenses before the undernoted	168,653	367,145	210,632	23,792	379,285	390,937
Investment income (note 7)	1,120	3,680			1,120	3,680
Excess of revenue over expenses before grants	169,773	370,825	210,632	23,792	380,405	394,617
Grants awarded	(307,500)	(72,500)	(175,000)		(482,500)	(72,500)
Excess (deficiency) of revenue over expenses	<u>\$ (137,727)</u>	<u>\$ 298,325</u>	<u>\$ 35,632</u>	<u>\$ 23,792</u>	<u>\$ (102,095</u>)	<u>\$ 322,117</u>

PANCREATIC CANCER CANADA FOUNDATION STATEMENT OF CHANGES IN FUND BALANCES YEAR ENDED DECEMBER 31, 2021

	December 31, 2021						
	Operations Fund	Externally Restricted Funds	Internally Restricted Funds	<u>Total</u>			
Fund balances, beginning of year	\$ 1,034,736	\$ 145,178	\$-	\$ 1,179,914			
Excess (deficiency) of revenue over expenses	(137,727)	35,632	-	(102,095)			
Interfund transfers (note 10)	<u>(437,611</u>)		437,611				
Fund balances, end of year	<u>\$ 459,398</u>	<u>\$ 180,810</u>	<u>\$ 437,611</u>	<u>\$ 1,077,819</u>			

	December 31, 2020							
	Operations Fund		Externally Restricted Funds		Internally Restricted Funds			<u>Total</u>
Fund balances, beginning of year	\$	736,411	\$	121,386	\$	-	\$	857,797
Excess (deficiency) of revenue over expenses		298,325		23,792		-		322,117
Interfund transfers (note 10)								
Fund balances, end of year	<u>\$</u>	<u>1,034,736</u>	<u>\$</u>	145,178	<u>\$</u>	-	<u>\$</u>	1 <u>,179,914</u>



PANCREATIC CANCER CANADA FOUNDATION

STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2021

	<u>2021</u>	<u>2020</u>
CASH FLOWS FROM (USED IN)		
OPERATING ACTIVITIES		
Excess (deficiency) of revenue over expenses:	• (107 707)	*
Operating fund	\$ (137,727)	\$ 298,325
Restricted funds	<u>35,632</u>	23,792
	(102,095)	322,117
Items not affecting cash:		
Loss on disposal of tangible capital assets (note 3)	-	32,895
Amortization of tangible capital assets	4,721	17,706
	(97,374)	372,718
Changes in non-cash operating items:		
Accounts receivable	24,890	(20,298)
HST recoverable	(17,032)	5,959
Prepaid expenses and deposits	(6,051)	26,260
Accounts payable and accrued liabilities Deferred contributions	58,182	(156,107)
Deferred contributions	<u>(8,650</u>)	<u>(6,965</u>)
	(46,035)	221,567
INVESTING ACTIVITIES		
Purchase of tangible capital assets	(2,813)	(293)
INCREASE (DECREASE) IN CASH	(48,848)	221,274
CASH, BEGINNING OF YEAR	1,178,301	957,027
CASH, END OF YEAR	<u>\$ 1,129,453</u>	<u>\$ 1,178,301</u>



1. NATURE OF OPERATIONS

The Pancreatic Cancer Canada Foundation (the "Foundation") is a not-for-profit organization incorporated without share capital under the laws of Ontario. The Foundation is engaged in the operation of promoting awareness and to fund research into early detection and treatment of pancreatic cancer. The Foundation is a registered charity under the Income Tax Act and, as such, is exempt from income taxes and may issue income tax receipts to donors.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of accounting

The financial statements of the Foundation have been prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant accounting policies are as follows:

Revenue recognition

The Foundation follows the restricted fund method of accounting for contributions, which consists of donations, bequests, proceeds from special events, and investment income.

Revenue from donations, corporate partnerships and other contributions including gifts in kind, is recorded when received. Restricted contributions are recorded as revenue of the appropriate restricted fund. Events revenue from ticket sales is recognized when the event has occurred and when collection is reasonably assured, while donations derived from events are recognized when collectability is reasonably assured.

Investment income is accrued as it is earned and includes interest income. General investment income earned on the assets of the Restricted Funds is recognized as revenue of the Restricted Funds. General investment income earned on the assets of the Operations Fund is recognized as revenue of the Operations Fund.

Funds

The financial statements separately disclose the activities of the following funds maintained by the Foundation:

Operations fund

• The Operations Fund comprises amounts available for immediate use for the general purpose of the Foundation as determined by the Board of Directors.

Restricted funds

• The Restricted Funds comprises amounts that are to be used for specific purposes as specified by the donors, the Board of Directors, or as stipulated by the fundraising appeal.

Contributed goods and services

Donors contribute gifts in kind for use in special fundraising events, and for the Foundation's use in operations and would otherwise have been purchased. These gifts are recognized at their fair market value when such value can be reasonably determined. Included in expenses are \$nil of contributed goods and services for auction items or prizes for signature and third party events (2020 - \$13,403).

Contributed securities

Gifts of publicly-traded securities are recognized at estimated fair value based on the published closing price on the date of receipt, when such information is available, or other estimated fair value as applicable.



2. SIGNIFICANT ACCOUNTING POLICIES - Cont'd.

Volunteer services

The work of the Foundation is dependent on the volunteer activities of many individuals. Because these services are not normally purchased by the Foundation and because of the difficulty in determining their fair value, donated services are not recognized in these financial statements.

Foreign currency translation

Revenue and expenses denominated in foreign currencies are translated into Canadian dollars at the transaction date. Investments and other monetary items denominated in foreign currencies are translated at the year end rate. Translation gains and losses are included in the statement of operations and changes in fund balances.

Financial instruments

The Foundation initially recognizes financial instruments at fair value and subsequently measures them at each reporting date as follows:

Asset/liability	<u>Measurement</u>
Cash	Fair value
Accounts receivable	Amortized cost
Accounts payable and accrued liabilities	Amortized cost

Tangible capital assets

Purchased tangible capital assets are stated at cost less accumulated amortization. Amortization based on the estimated useful life of the asset is calculated as follows:

	Method	Estimated useful life
Furniture and equipment	Straight line	5 years
Computer equipment	Straight line	3 years
Leasehold improvements	Straight line	3 years

Use of estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-forprofit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, the disclosure of contingent assets and liabilities at the date of financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from management's best estimates as additional information becomes available. Areas requiring significant estimates and assumptions include determining the useful life of tangible capital assets and the amount of accrued liabilities.

Allocation of costs by function

The Foundation records a number of its expense by function: administration and general, fundraising, programs, research and special events.

Salary, rental, business development and website costs are allocated on the following basis:

- Salary costs: Based on the time worked by each employee for each function
- Rental costs: Based on the space used for each function
- Business development costs: Based on the business development activities of each function
- Website costs: Based on website use by each function



3. TANGIBLE CAPITAL ASSETS

Tangible capital assets consist of the following:

	2021				20	20		
		<u>Cost</u>		umulated ortization		<u>Cost</u>		umulated ortization
Furniture and equipment Computer equipment Leasehold Improvements	\$	22,420 20,561 - 42,981	\$ <u>\$</u>	17,568 18,451 - 36,019	\$	22,120 18,048 - 40,168	\$ \$	13,250 18,048 - 31,298
Less: accumulated amortization		<u>(36,019</u>)				(31,298)		
	<u>\$</u>	6,962			<u>\$</u>	8,870		

Included in administration and general expense is \$4,721 (2020 - \$17,706) of amortization expense. During the year, the Foundation wrote off leasehold improvements and furniture and equipment for \$nil (2020 - \$32,895).

4. **RELATED PARTY**

In March 2020, PancOne was incorporated without share capital in Delaware, U.S. and subsequently approved as a public charity in July 2020. PancOne was created to provide financial and other resources to aid research into treatments and cures for pancreatic cancer, and provide support to families and individuals affected by pancreatic cancer.

The Foundation has significant influence over PancOne by virtue of several common board members and the same CEO. The Foundation currently provides on-going administrative and back office support to PancOne at no cost. Included in administration and general is \$nil (2020 - \$10,797) of legal costs incurred on behalf of PancOne.

These related party transactions occurred in the normal course of operations.

5. **DEFERRED CONTRIBUTIONS**

Deferred contributions represent unspent operations fund received in the current period and related to events or expenses of a subsequent period. Changes in deferred contributions are as follows:

		<u>2021</u>		<u>2020</u>
Opening balance Add: donations received in the year Less: amounts recognized as revenue in the year	\$	10,100 108,071 <u>(116,721</u>)	\$	17,065 30,100 <u>(37,065</u>)
Ending balance	<u>\$</u>	1,450	<u>\$</u>	10,100



6. **COMMITMENTS**

The Foundation has a lease for office premises on Eglinton until November 30, 2022. In 2020, as a result of the global economic situation as well as the upcoming demolition of the Eglinton building, the Foundation made the decision to move to a new office space that is shared with another non-profit organization at a significantly reduced rental rate and therefore no longer resides at this location and has ceased payments. They had attempted negotiation with the landlord at the Eglinton premises, who has not agreed to release the Foundation from its lease agreement and, as a result, the lease payments for the remaining term of this lease may still require payment. The landlord has since filed a lawsuit against the Foundation (note 10). The approximate future annual payments due under this lease are as follows:

2022	\$	76,998	
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The Foundation also has a lease for office premises on Yonge which began September 1, 2020 and continues until August 31, 2026. This lease was amended in February 2022 to include additional space. The approximate annual payments due under this amended lease are as follows:

2022	\$	57,840
2023		60,206
2024		60,967
2025		62,032
2026		41,862
	<u>\$</u>	282,907

7. **INVESTMENT INCOME**

Investment income earned consists of the following:

		<u>2021</u>		<u>2020</u>
Interest income Unrealized gain (loss) on disposal of stock donations	\$	1,167 <u>(47</u>)	\$	3,920 <u>(240</u>)
	<u>\$</u>	1,120	<u>\$</u>	3,680

8. **PENSION**

Substantially all employees are eligible to be members of the Healthcare of Ontario Pension Plan ("the Plan") which is a multi-employer defined benefit pension plan. Plan members will receive benefits based on the length of service and on the average of annualized earnings during the five consecutive years prior to retirement, termination or death that provides the highest earnings.

The most recent actuarial valuation of the Plan was conducted on December 31, 2021. As of December 31, 2021, the Plan is in a surplus position with value of net assets of \$103,469 million and value of pensions obligations of \$85,902 million.

Contributions to the Plan made during the year by the Foundation on behalf of participating employees amounted to \$78,768 (2020 - \$70,520) and are included in the statement of operations.

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9. ALLOCATION OF COSTS BY FUNCTION

	<u>Compensation</u>	<u>Rental</u>	Business <u>Development</u>	<u>Website</u>	
Administration Fundraising Special events Programs Research	21% 37% 16% 14% <u>12%</u>	21% 34% 24% 12% <u>9%</u> <u>100%</u>	- % 40% - % 20% <u>40%</u>	- % 30% 30% 40% <u>- %</u>	
	<u>Compensation</u>	<u>Rental</u>	Business <u>Development</u>	<u>Website</u>	<u>Total</u>
Administration Fundraising Special events Programs Research	\$ 204,137 361,908 160,595 138,287 <u>116,207</u>	\$ 14,071 22,995 15,771 8,146 5,899	\$ - 1,823 - 911 <u>1,823</u>	\$ - 7,474 7,474 9,965 -	\$ 218,208 394,200 183,840 157,309 123,929
	<u>\$ 981,134</u>	<u>\$ 66,882</u>	<u>\$ 4,557</u>	<u>\$24,913</u>	<u>\$ 1,077,486</u>

10. INTERNALLY RESTRICTED FUNDS

During the year, the Foundation approved interfund transfers from the operations fund to internally restricted funds of \$337,611 (2020 - \$nil) to the permanent contingency reserve fund intended to hold the equivalent of 90 days of operating expenses, and \$100,000 (2020 - \$nil) to the temporary contingency reserve fund to cover potential extraordinary legal fees.

11. CONTINGENT LIABILITIES

In 2020, a legal claim was filed against the Foundation by a former employee. Due to the sensitivity of the matter the Foundation has not disclosed the amount of the claim. At this time, the outcome of the claim cannot be determined and consequently no liability has been accrued in these financial statements.

In 2021, a legal claim was filed against the Foundation by a former landlord for breach of contract. As at the date of the audit report, a provision of \$50,000 (2020 - \$nil) has been accrued in the financial statements as part of accounts payable and accrued liabilities. At this time, the outcome of the claim cannot be determined. However, the Foundation calculates it has a maximum exposure to a loss of up to \$100,000.



12. UNCERTAINTY DUE TO THE ECONOMIC CONSEQUENCES OF COVID-19

In mid-March 2020, the province of Ontario declared a state of emergency in response to the public health concerns originating from the spread of COVID-19.

On March 13, 2020, the Foundation closed its office to support efforts to stop the spread of the virus. Operations continued on remotely and in September 2021 the Foundation returned to the office on a hybrid schedule. Of the several fundraising events supporting the Foundation since the COVID-19 pandemic, three were moved to an online format and four were cancelled.

A high degree of uncertainty persists surrounding the full economic impact of the situation. The unpredictable nature of the spread of COVID-19 makes it difficult to determine the length of time that the Foundation's operations may be impacted. Consequently, the effects of any subsequent outbreaks or abrupt declines in economic activity may have on the Foundation's assets, liabilities, revenues, and expenses are unknown at this time.

13. FINANCIAL INSTRUMENTS

The Foundation, through its financial assets and liabilities, has exposure to the following risks from its use of financial instruments: currency risk, credit risk and liquidity risk.

Credit risk

The Foundation is exposed to credit risk arising from its Harmonized sales tax receivable and other receivables. The majority of the Foundation's receivables are from government sources. The risk has not changed from the previous year. As well, the Foundation's bank accounts are held at a major financial institution and are in excess of the amount insured by agencies of the Federal government.

Liquidity risk

The Foundation is exposed to this risk mainly in respect of its accounts payable and accrued liabilities. The Foundation's approach to managing liquidity is to ensure that it will always have sufficient cash flows to fund its operations and to meet its liabilities when due, under both normal and stressed conditions.

Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market risk. Market risk is comprised of currency risk, interest rate risk, and other price risk. It is management's opinion that unless otherwise noted, the Foundation is not exposed to significant market risk arising from its financial instruments.

i) Currency risk

Current risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Foundation's accounts payable and accrued liabilities include amounts due to US suppliers, the value of which fluctuates in part due to changes in foreign exchange rates. Included in accounts payable and accrued liabilities is \$2,938 (2020 - \$13,403) denominated in U.S. dollars and converted into Canadian dollars.

Changes in risk

There have been no significant changes in the Foundation's risk exposure from the prior year.

